## #bloghouse

BlogHouse 2017

#### WordPress and SEO Basics

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# Ryan Erwin

- Web Strategist @ Orbit Media Studios
  - Chicago, IL
- Lead Organizer
  - WordCamp Chicago
- Meetup.com
  - Chicago Advanced WordPress Meetup

## Experience

- Freelanced
- Small Business Owner
- In house
- Agency
- Managed Blogs and blog networks
- Created content & Sponsored content
- Passion for open source & WordPress communities

#### Overview

- Site Architecture
- Hosting
- Site Speed
- Analytics
- Sitemap
- Robots
- SEO  $\rightarrow$  CRO
- On/Off Page SEO
- Content Marketing

# Site Architecture

#### Audit Your Critical Infrastructure

- Critical to identify and mitigate issues
  - Short term plan
  - low hanging fruit
  - right the ship
- Long term
  - updates cost prohibitive
  - nice to have
  - create a road map

# **Audit Key Points**

#### Set it & Forget it

- Analytics
- 2. SSL
- 3. Hosting
- 4. Themes and Stylesheets
- 5. XML Sitemap
- 6. Robots file
- 7. THEN....focus on the long term strategy...

# Analytics

## Analytics

- Setup and tracking???
- Google Analytics
  - o show of hands?
  - Our of the state of the stat
- Classic vs Universal
- Implementation
  - Show of hands?
    - Google Tag Manager (GTM)

## Analytics

- GA is so often under utilized
- Must setup Search Console (WMT)
  - AND Integrate SC w/ GA (kw data)
  - AdWords Integration
- Google Tag Manager
  - Data Layer
  - Setup GA
  - Add other tracking via dashboard

# SSL

#### htt...what?

- http vs https
- ▲ Not secure | example.com
- ssl providers
  - Free vs Paid
- https = stated ranking signal (Aug '14)
- redirects Force SSL
- secure functionality
  - ex: <u>sharethis</u>
    - secure protocol
- secure images

# Hosting

# Hosting Factors

Speed

Reliability/Uptime

Security

Backups

Support

## Hosting - Speed/Reliability

#### Shared Hosting

- Low volume
- Shared box
- Dedicated
  - High Volume
- Managed
  - Manage WP core
  - Backups, CDN, SSL

# Hosting - Speed/Reliability

#### Entry Level Shared

- Bluehost
- Dreamhost
- Managed
  - WP Engine
  - Pantheon
- Dedicated Hardware
  - case by case basis

# Themes & Stylesheets

#### Themes

- Premium themes
  - free/paid
  - core theme updates

- Author
  - Consider source
  - WP theme repo
  - third party for profit sites

#### Child Themes

- Free/Premium Theme Modifications
  - best practice child themes
  - core theme updates unaffected
  - modifying someone else's work
  - sits on top of theme
- Simple text file
  - how to create a child theme

#### **Custom Themes**

Built from the ground up

Start with blank folder and text files

Sandbox adds efficiency

Underscores

# Style Sheet

- style.css
  - o site speed!

- Avoid inline CSS
  - o site speed!!

- Avoid Multiple Stylesheets
  - site speed!!!

# Sitemap

## Sitemaps

- html site map ———— Sitemap
  - dated -proper navigation
  - o manual

- Orbit Media Studios
- Content Summit
- Website Audit
- Keyphrase Research
- Persona Research
- Marketing Website Design
- Ecommerce Web Design
- Web Content Writing

- XML sitemap
  - sitemap.xml talks to search engines
  - dynamic generation

## XML Sitemaps

#### XML Sitemap

Generated by YoastSEO, this is an XML Sitemap, meant for consumption by search engines. You can find more information about XML sitemaps on sitemaps.org.

This XML Sitemap Index file contains 9 sitemaps.

Sitemap	Last Modified
https://www.orbitmedia.com/post-sitemap.xml	2017-06-22 09:48 -05:00
https://www.orbitmedia.com/page-sitemap.xml	2017-06-21 11:36 -05:00
https://www.orbitmedia.com/omsevents-sitemap.xml	2017-06-06 15:37 -05:00
https://www.orbitmedia.com/project-sitemap.xml	2017-05-19 16:17 -05:00
https://www.orbitmedia.com/service-sitemap.xml	2017-01-04 18:31 -06:00
https://www.orbitmedia.com/team_bio-sitemap.xml	2017-06-08 13:40 -05:00
https://www.orbitmedia.com/category-sitemap.xml	2017-06-22 09:48 -05:00
https://www.orbitmedia.com/project_cat-sitemap.xml	2017-05-19 16:17 -05:00
https://www.orbitmedia.com/service_cat-sitemap.xml	2017-05-19 16:17 -05:00

Disallow: /



- Can destroy your site in index
  - SERP will indicate effect with text

- Robots/Crawlers
  - telling not to crawl site

- This is set it and forget it
  - deploying from staging/test
  - go live checklist

- robots.txt
  - YES/NO crawl my site
  - sitename.com/robots.txt

# Subdomains

## Domains: sub domain / directory

- blog.website.com vs website.com/blog
  - dividing domain authority
  - subdirectory best option
- sitenameblog.com
  - different site
- sitename.blogger.com
  - different 3rd party site
  - different domain authority

# Redirects

#### Redirects & HTTP Status Codes

- 2XX Success
  - 200 ok
- 3XX Redirect
  - 301 permanent (most relevant)
  - 302 temporary (caution)
- 4XX Client Error
  - 404 page not found
- 5XX Server Error

# Canonical

## Canonical Tag

- Official or ordered designation
- link rel="canonical"
  href="http://example.com/blog" />
- Tag added to <Head>xxx</Head>
- Speaks to the crawlers
  - pass domain authority to...
- Multiple sites sharing content

# Backups

## Backups

- Hosting based
  - managed hosts, common feature
- Plugin based
  - backup buddy
  - backup to Amazon, Dropbox or other cloud storage
- Manual
  - files and database zip

# Plugins

# Plugins

- Prefer custom sites with few plugins
  - keeps site secure
  - build in vs plugin (when possible)
- Favorites
  - GTM plugin
  - Yoast
  - Advanced Custom Fields
  - BuddyPress

# Site Speed

# Site Speed

- 1. Hosting
- 2. Lean Code Base
- 3. Framework
- 4. Plugins
- 5. Redirects (301)
- 6. Video
  - a. use 3rd party host
- 7. Images  $\rightarrow$  CDN

# Analytics

# Analytics

- Google Tag Manager
  - setup
- Google Analytics
  - setup
- Search Console (Google)
- Heatmapping

# On Page SEO

# On Page Main Points

- Metadata
  - Title
  - Meta Descriptions
  - Headers
- Schema
  - schema.org
- Search console → keyword data insights

# SEO Marathon

## **WAR**



#### WAR

- Battling on 3 Fronts
  - Search (SERP) Impression
  - Click Search Drive Traffic
  - Convert → take desired action...
    - Contact Form
    - Call
    - Purchase

#### SEO long game - Marathon not a sprint

- 1. Cohesive integrated strategy
  - a. Optimized website
  - b. Content creation plan
    - i. Fresh, Relevant & Consistent
  - c. Enhance w/Social media
- 2. Email Marketing
- 3. Marketing Automation
- 4. Audit, Analyze, Course Correct (if need)

- Keyword 1st Approach
  - Keyword Rankings = Opportunities
  - GA<-->SC or 3rd Party Tools

Keyword	Position	<b>Previous Position</b>	Search Volume	Keyword Difficulty Index	CPC	Url
do bagels contain eggs	12	0	90	76.4	0.01	https://www.einsteinbros.com/
where is a bagel from	12	0	50	79.26	0	https://www.einsteinbros.com/

- 1. Maximize the value of content
  - a. keyphrase usage
- 2. Measure successes and failures
  - a. Exploit successes
  - b. Adapt/modify/change to optimize misses

# Off Page SEO

# Off Page Points

- Inbound Links
  - Attract links w/ high quality content
  - Monitor, only disavow as a last resort
- Social Profiles
  - sharing and engaging
- Building out content relationships
  - I scratch your back & you scratch mine
- Submit and update relevant directories

# Key Takeaways

- Improve Usability
- 2. Improve Searchability/Indexability
- 3. Increase Conversions
  - Sales
  - Leads
- Process LOOP
  - Analyze, Plan and Execute
    - …REPEAT…

#### Now what???

- Lots of on and off page information
- Content creation work
  - keyword research and rankings
    - identify content battles to fight
  - find influencers in space
    - share
    - guest posting

# SEO— CRO

#### SEO → CRO

- On and Off page work
  - Difficult
  - Reward is traffic
  - O ROI
- SEO  $\rightarrow$  CRO
  - 2 of 3 battles won
  - need user to take desired action
  - User Psychology

#### SEO → CRO

- Page & Content Layout\*\*\*
  - CTA Call To Action
  - Intended Audience Taking an Action
  - Choreographed experience
  - Drive down digital sales/engagement funnel

- Analyze Actions
  - Course Correct → Execute

- Influencers
- Content
- Identification
- Creation
- Plan, execute, analyze

- Calendar
  - Coordinated creation and marketing
  - Forecast a year out
- Keyword analysis
  - Identifying kw that you can win for
  - Keyword research

## Keyword/ Keyphrase Research

- Google Analytics <> Search Console
  - integration 90 days data
  - see what's driving traffic and how those visitors convert/interact on page
- 3rd Party tools
  - SEM Rush crawls and gathers data

# Now What... Plan!

#### Time to Plan

- Create an action plan
  - Short term low hanging fruit
    - immediate high impact issues
  - Long term slow and steady wins SEO race

- Content/Editorial Calendar
  - create 1 month out
  - forecast 12 months out

# Prioritized Roadmap

 Immediate high impact issues should be remedied ASAP

- Content plan
  - content creation calendar
  - sync w/ editorial/ publishing

#### THEN....

- Execute
- Analyze
  - Course Correct
    - Exploit Success
    - Pull back on fails
- Plan
- Execute....

### Review Key Points

- Audit & Analyze Current Situation
  - Righting the Ship
  - Short Term Execution

- SEO Marathon
  - slow/steady wins the race

3. Ongoing: Analyze, Plan and Execute

## Preparation for Site Audits

- Tab for your website
- Tab logged into site admin dashboard
- Logged into Google Analytics in a tab
- Logged into Search Console in a tab

## **Events in Chicago**

- Content Jam
  - http://www.contentjam.com/
    - SEO / Email Marketing Bootcamp
    - Content Marketing Conference
    - November 1-2, 2017 in Chicago
- Advanced WordPress Meetup
   <a href="http://www.meetup.com/Chicago-Advanced-WordPress-Meetup/">http://www.meetup.com/Chicago-Advanced-WordPress-Meetup/</a>

#### Thank You & Questions

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